Social Network List

FAMILY: This is the list of names that you will build into your network database that include all family members. We encourage that you contact all family members first to give your bloodline the opportunity first to see the information. We teach the use of face to face, dream team builder and telephonic for your presentation methods. Family can be spread all over so we encourage any efficient method to present the WV offering.

Name	Phone Number	Email Address

JRI

TOP 10: This is the list of names in your network that you consider your business builders. These are people that you would consider as business partners because not only do you want to work together, travel together but you also like each other enough to work closely together. We encourage that you present the JRI and WV offering in a face to face manner using the JRI presentation video. If your TOP 10 associate is unable to do a face to face then we encourage a telephonic presentation with all parties present.

Name	Phone Number	Email Address

BEST 20: This is the list of names in your network that you consider as valuable partners that the John Royce International project may be able to help these families/person(s). They are also people that you would like to work with. We like to use the analogy that the TOP 10 are people you would go into a business partnership with and your TOP 20 are people you would like to have as employees. We encourage that you present the WV offering in a face to face manner using the JRI presentation video. If your TOP 20 associate is unable to do a face to face then we encourage a telephonic presentation with all parties present.

Name	Phone Number	Email Address

JRI

Associates/Acquaintances: This is the list of names in your social network that you know either by first name, member organizations, workplace, etc. This part of your network is very large in size. The statistics state that you may know as many as 1,000 people in this category alone. We encourage our members to not pre-judge anyone in this category. We promote that this network of people be uploaded into the dream team builder platform. Once uploaded, communicate the WV offering to them electronically. It is physically impossible to communicate to hundreds of people effectively and quickly in an offline manner. We support the use of technology in this group for maximum speed, sorting of interest and efficiency in message.

Name	Phone Number	Email Address